Interviewing at Lockheed Martin Preparation Sheet

1. Who is the Leadership? (CEO, CFO, CTO, VPs, etc. you don’t have to list all of them, just at least list the CEO’s name and be aware that there are other key names).

Click or tap here to enter text.

1. When was the company founded? Is there anything interesting about its history?

Click or tap here to enter text.

1. What locations does Lockheed have and where are their headquarters? (please don’t list all locations)

Click or tap here to enter text.

1. How large is the company? (Revenue and number of employees)

Click or tap here to enter text.

1. Is the company growing or shrinking? In your opinion, what is their outlook for the next 30 years? (because Lockheed is a public company, you can google Lockheed Martin annual report)

Click or tap here to enter text.

1. Who are the company’s competitors? How is Lockheed different from their competitors?

Click or tap here to enter text.

1. Look at the company’s social media (Twitter, LinkedIn. You can also find social media through Lockheed’s website). What are some new projects/events happening at Lockheed?

Click or tap here to enter text.

1. Go to the careers section of Lockheed’s website. Find a specific job opening that you would be interested in applying for (or just click one randomly) if you theoretically had the necessary qualifications.
   1. What is this job position and where is it located?

Click or tap here to enter text.

* 1. What are the necessary qualifications?

Click or tap here to enter text.

* 1. What are the skills needed?

Click or tap here to enter text.

* 1. Can you find a salary estimate for this position? This will likely either be on the specific job page or you can find estimates on glassdoor.com

Click or tap here to enter text.

1. Go to glassdoor.com and search Lockheed martin. Look up some employee reviews for positions similar to the one you previously searched.
   1. What are at least three perks/advantages for working at Lockheed?

1. Click or tap here to enter text.

2. Click or tap here to enter text.

3. Click or tap here to enter text.

* 1. What are at least three things you would be concerned about or would like to know more about before working at Lockheed?

1. Click or tap here to enter text.

2. Click or tap here to enter text.

3. Click or tap here to enter text.

1. If you were being interviewed for a job at Lockheed Martin and the interviewer were to end the interview with the question, “do you have any questions for us?” what could you ask them?

Click or tap here to enter text.

*Pro-tip: Pretty much every company ever will ask you this in an interview and if your answer is no it can give the impression that: 1. You aren’t really interested in working at this company, 2. That you didn’t take the time to learn about this company before the interview and would also not take time to be prepared as an employee and 3. That you aren’t a critical thinker. SO ALWAYS ALWAYS ALWAYS COME TO AN INTERVIEW WITH A COUPLE QUESTIONS WHICH YOU COULD ASK!*